

XB6

Job No. 861 March, 1956 Number _____ Place _____

Screen Interview No. _____

FOR PINK AND BLUE QUESTIONNAIRES ONLY:

CROSS-SECTION _____ 10-1

OVERSAMPLE _____ 2

4. How long ago did you first start to smoke filter tips regularly?

Less than 3 mos. _____ 11-1

3 mos. — less than 9 mos. _____ 2

9 mos. — less than 1½ yrs. _____ 3

1½ yrs. — less than 2½ yrs. _____ 4

2½ yrs. — less than 3½ yrs. _____ 5

3½ yrs. or more _____ 6

Don't know _____ 7

5. Why did you first start to smoke filter tips regularly?

12-

13-

Don't know _____ 13-Y

6. What brand of non-filter-tip cigarettes were you smoking before you first started to smoke filter tips regularly?

Always smoked filters (vol.) _____ 14-1

Camels _____ 2

Chesterfield: _____

Regular _____ 3

King _____ 4

Herbert Tareyton _____ 5

Kool _____ 6

Lucky Strike _____ 7

Old Gold: _____

Regular _____ 8

King _____ 9

Pall Mall _____ 15-1

Philip Morris: _____

Regular _____ 2

King _____ 3

Spud _____ 4

Other regular _____ 5

Other king _____ 6

No regular brand _____ 7

Don't know _____ 8

1001751841

10a. What brand did you switch to when you stopped smoking (brand in 9a)? (RECORD AT LEFT IN 10a, COLUMN)

b. Why did you switch from (brand in 9a) to (brand in 10a)?

42-
43-
Don't know 43-Y

11a. And your present brand is — is that right? (RECORD AT LEFT IN 11a, COLUMN)

b. Why did you switch to that brand from your previous brand?

44-
45-
Don't know 45-Y

c. How long have you been smoking your present brand?

Less than 3 mos. 46-1
3 mos.—less than 9 mos. 2
9 mos.—less than 1½ yrs. 3
1½ yrs.—less than 2½ yrs. 4
2½ yrs.—less than 3½ yrs. 5
3½ yrs.—or over 6
Don't know 7

12. Are there any other things you particularly like about your present brand that you have not mentioned?

47-
48-
Don't know 48-Y

CHECK RECORDING BLANK AND ASK FOR ALL BRANDS NOT MENTIONED EVER IN QUES. 7-11.

13a. That leaves (brands) as ones you have tried but never smoked as a regular brand—is that correct? (RECORD AT LEFT IN 13a, COLUMN)

IF RECORDED IN 13a "TRIED BUT NEVER SMOKED"—ASK FOR PARLIAMENTS, MARLBOROS AND ONE OTHER X'd BRAND, IF ANY

13b. Why didn't you ever smoke (Marlboro, Parliaments, other) as your regular brand?

Marlboro:

51-
52-
Don't know 52-Y

Parliaments:

49-
50-
Don't know 50-Y

Other:

53-
54-
Don't know 54-Y

ASK EVERYONE

14a. If you couldn't get your regular brand, what brand would you buy as a second choice?

	a. 2nd choice	b. Would not buy
Du Maurier	55-1	57-1
Encore	2	2
Herb. Tareyton (filter)	3	3
Kent	4	4
L & M	5	5
Marlboro	6	6
Old Gold (filter)	7	7
Parliament	8	8
Regent	56-1	58-1
Sano (filter)	2	2
Viceroy	3	3
Vogue	4	4
Winston	5	5
Other filter	6	6
Any filter	7	XXX
Go back to non-filter:		
Regular size	8	XXX
King size	9	XXX
Either regular or king	0	XXX
None	X	X (Skip to 15)
Don't know	Y	Y

b. Is there any particular filter brand that you would not buy? (If "yes") What brand? (RECORD ABOVE)

c. Why wouldn't you buy that brand? Any other reasons?

59-
60-
Don't know 60-Y

1001751843

15. Here is a card with a list of words and phrases. (HAND RESPONDENT YELLOW CARD) Which of these words and phrases would you use to describe (Kents, etc.)? Any others? Which of the words and phrases on the card would you use to describe (L & M, etc.)? (ROTATE ORDER OF BRANDS ASKED)

	Marlboro	Parliament	Kents	L & M
1. Tastes like a real cigarette	11-1	14-1	17-1	20-1
2. Man's cigarette	2	2	2	2
3. The cleanest smoke	3	3	3	3
4. High class	4	4	4	4
5. Snobbish	5	5	5	5
6. Poorly made	6	6	6	6
7. Too expensive	7	7	7	7
8. Good value for money	8	8	8	8
9. Hard to draw on	9	9	9	9
10. Good flavor	0	0	0	0
11. Not enough taste	12-1	15-1	18-1	21-1
12. More attractive tip	2	2	2	2
13. Too strong	3	3	3	3
14. Superior quality	4	4	4	4
15. Odd or peculiar taste	5	5	5	5
16. Mild	6	6	6	6
17. Up-to-date	7	7	7	7
18. Distinctive	8	8	8	8
19. Satisfying	9	9	9	9
20. Easy to draw on	0	0	0	0
21. Popular with women	13-1	16-1	19-1	22-1
22. For me	2	2	2	2
23. Not for me	3	3	3	3
None or don't know	4	4	4	4

16. Imagine for a minute that you were going to buy a pack of filter-tip cigarettes for (a housewife, etc.)—a pack of the brand he would most likely smoke. Which of the brands listed on this card (HAND RESPONDENT PINK CARD) would you buy for (a housewife, etc.) (even if you don't actually know one)?

	Housewife	Englishman	Glamorous movie actress	Male college student
Du Maurier	23-1	24-1	25-1	26-1
Encore	2	2	2	2
Herbert Tareyton (filter)	3	3	3	3
Kent	4	4	4	4
L & M	5	5	5	5
Marlboro	6	6	6	6
Old Gold (filter)	7	7	7	7
Parliament	8	8	8	8
Viceroy	9	9	9	9
Winston	0	0	0	0
Wouldn't use filter (vol.)	X	X	X	X
Don't know	Y	Y	Y	Y

17. From what you know of the various brands, which of these brands of filter tips would you say has the (best taste, etc.)? (HAND RESPONDENT PINK CARD)

	Best taste	Worst taste	Best looking package	Worst looking package	Best type of package	Worst type of package	Most effective filter	Least effective filter
Du Maurier	27-1	28-1	29-1	30-1	31-1	32-1	33-1	34-1
Encore	2	2	2	2	2	2	2	2
Herbert Tareyton (filter)	3	3	3	3	3	3	3	3
Kent	4	4	4	4	4	4	4	4
L & M	5	5	5	5	5	5	5	5
Marlboro	6	6	6	6	6	6	6	6
Old Gold (filter)	7	7	7	7	7	7	7	7
Parliament	8	8	8	8	8	8	8	8
Viceroy	9	9	9	9	9	9	9	9
Winston	0	0	0	0	0	0	0	0
Don't know	X	X	X	X	X	X	X	X

1001751844

18a. When you go to buy your regular brand of filter tips, do you find that:

You never have any trouble finding a store that carries them _____ 35-1

OR

A few stores don't carry them, but most stores do _____ 2

OR

While many stores do carry them, a lot of stores don't _____ 3

OR

Only a few stores carry your regular brand _____ 4

Don't know _____ 5

b. Did you buy any filter tip cigarettes yesterday (Saturday) either for yourself or someone else?

Yes _____ 36-1 (Ask c)

No _____ 2 (Skip to 19)

Don't know _____ 3

c. How many did you buy?

By the pack	By the carton
1 pack _____ 37-1	1 carton _____ 5
2 packs _____ 2	2 cartons _____ 6
3 - 9 packs _____ 3	3 or more cartons _____ 7
10 or more packs (not carton) _____ 4	Don't know _____ 8

d. Where did you buy them?

Drugstore _____ 38-1	Vending machine _____ 4
News-cigar stand or store _____ 2	Other _____ 5
Grocery store or supermarket _____ 3	Don't know _____ 6

e. Who did you buy the cigarettes for?

Self _____ 38-7
Other, member of family _____ 8
Other, not member of family _____ 9
Don't know _____ 0

19a. To your knowledge, is the price of some filter tip brands higher than others, or do they all cost the same amount?

Some prices higher than others _____ 39-1 (Ask b)

All the same _____ 2 (Skip to 20)

Don't know _____ 3

19b. Which filter tip brands would you say are the higher-priced brands?

	b. Higher priced	c. Good buy for money	Not a good buy	Don't know
Du Maurier _____ 40-1	42-1	2	3	
Encore _____ 2	42-4	5	6	
Herbert Tareyton (filter) _____ 3	42-7	8	9	
Kent _____ 4	42-0	X	Y	
L & M _____ 5	43-1	2	3	
Marlboro _____ 6	43-4	5	6	
Old Gold (filter) _____ 7	43-7	8	9	
Parliament _____ 8	43-0	X	Y	
Regent _____ 41-1	44-1	2	3	
Sano (filter) _____ 2	44-4	5	6	
Viceroy _____ 3	44-7	8	9	
Vogue _____ 4	44-0	X	Y	
Winston _____ 5	45-1	2	3	
Other _____ 6				
Don't know _____ 7				

(FOR EACH BRAND RECORDED IN "b")

c. Do you think (brand) is a good buy for the money, or don't you think they are worth the price? (RECORD ABOVE)

IF RECORDED IN 19b ASK FOR PARLIAMENT, MARLBORO AND ONE OTHER X'd BRAND, IF ANY.

d. Why do you think (Marlboros, Parliaments, other) cost more than other brands?

Marlboros:	48-
	49-
Don't know _____ 49-Y	

Parliaments:	46-
	47-
Don't know _____ 47-Y	

Other:	50-
	51-
Don't know _____ 51-Y	

20a. Here is a list of some of the materials that are used in the filters of different brands of filter tip cigarettes. (HAND RESPONDENT GREEN CARD) Which one of these do you think would do the best job of filtering?

a. Best		c. Worst	
Activated charcoal filter	52-1	53-1	
Asbestos	2	2	
Cellulose acetate filter	3 (Ask b)	3 (Ask d)	
Cotton	4	4	
Paper filter	5	5	
Purocel filter	6	6	
None	7 (Skip to c)	7 (Skip to 21)	
Don't know	8	8	

b. Do you happen to know a brand which uses that material in its filter? (If "yes") What brand?

Yes:		b. Has best	d. Has worst
Du Maurier	54-1	56-1	
Encore	2	2	
Herbert Tareyton (filter)	3	3	
Kent	4	4	
L & M	5	5	
Marlboro	6	6	
Old Gold (filter)	7	7	
Parliament	8	8	
Regent	55-1	57-1	
Sano (filter)	2	2	
Viceroy	3	3	
Vogue	4	4	
Winston	5	5	
Other (filter)	6	6	
No	7	7	
Don't know	8	8	

c. Which one of the materials on the card do you think would do the worst job of filtering (RECORD ABOVE)

d. Can you think of a brand which uses that material in its filter? (If "yes") What brand? (RECORD ABOVE)

21. Do you usually smoke a regular-size cigarette, a king-size cigarette, or one between regular and king-size?

Regular size 61-1 Long-size (vol.) 4
King-size 2 Either 5
In-between 3 Don't know 6

22. What is your occupation?

Executive and professional 62-1
Small business proprietor 2
White collar 3
Personal service and protective 4
Factory labor 5
Non-factory labor 6
Farm proprietor 7
Farm labor 8
Housewife 9
Other 0

23a. Are you married or single?

Married 63-1 (Ask b)
Single 2
Divorced 3 (Skip to 24)
Widowed 4

b. What brand of cigarettes does your (husband) (wife) smoke?

Does not smoke cigarettes 64-1
Does not live with respondent (vol.) 2

Smokes:

Du Maurier	65-1	Regent	66-1
Encore	2	Sano (filter)	2
Herbert Tareyton (filter)	3	Viceroy	3
Kent	4	Vogue	4
L & M	5	Winston	5
Marlboro	6	Other filter	6
Old Gold (filter)	7	Non-filter brand	7
Parliament	8	Don't know	8

1001751846

X-B 5-6 67-7

24. The makers of Parliament are considering making some changes in the present Parliament. I'd like to give you five packages of each of two different types they are considering to see which you like best.

There is one difference you will notice before you even smoke them. When you open the package, you will find that one of the ways in which they differ from each other is that one has what they call a recessed filter—the filter doesn't come the whole way out to the end of the cigarette. The other type has a flush filter, one cut off even with the end of the cigarette.

Just so we'll know what cigarette we are talking about, let's call one of them the "recessed tipped" cigarette and the other the "flush tipped" cigarette.

The two different types would sell for different prices.

The price of cigarettes varies somewhat from store to store, but present Parliaments sell for about \$ around here, while most brands of filter-tip cigarettes like Winstons or Viceroy's sell for about \$ a pack.

(Winston price plus 2¢) 67-0

(Winston price plus 4¢) X

(Winston price plus 7¢) Y, the same price as present Parliament.

—and those with flush tips would sell for ()
(Winston price)

MARK PRICE ON EACH CARTON AS YOU GIVE THEM TO RESPONDENT

I'll call back in about a week, after you have had a chance to smoke both kinds and become familiar with them, to see which you like best. When would be a good time for me to call?

QUESTIONS 25-27 OMITTED ON THIS FORM

		FACTUAL	
Name of Respondent: _____	Sex: _____	Economic level: _____	
Street: _____	Male _____ 68-1	A _____ 69-7	
Town: _____	Female _____ 2	B _____ 8	
Callback date: _____	Age: _____	C _____ 9	
Time: _____	18-24 _____ 68-3	D _____ 0	
	25-34 _____ 4	Race: _____	
	35-49 _____ 5	White _____ 68-X	
	50 and over _____ 6	Negro _____ Y	
	Interview Date _____	(month) (day)	
	Interviewer's Initials _____		

1001751847

We are testing several different types of Parliaments, so I'd like to check to see just which ones I gave you. I think I gave you one type which would sell for:

(Winston price plus 2¢) _____

(Winston price plus 4¢) _____

(Winston price plus 7¢) _____, the same price as present Parliaments

That type had recessed tips. And then I gave you some others which would sell for _____¢, the same as Winstons or Vice-roys. The _____¢ ones had flush tips. Is that correct?

28a. How many of the cigarettes of each of the two different types have you smoked?

	<u>Recessed</u>		<u>Flush</u>	
None	_____ 11-1 (Ask b)		_____ 11-6 (Ask b)	
Less than 1 pack	_____ 2		_____ 7	
1 to less than 3 packs	_____ 3		_____ 8 (Skip to 29)	
3 packs or over	_____ 4		_____ 9	
Don't know	_____ 5		_____ 0	

b. Why haven't you smoked any of (these, the) cigarettes?
Recessed

12-

13-

Don't know _____ 13-Y

Flush

14-

15-

Don't know _____ 15-Y

Both

16-

17-

Don't know _____ 17-Y

29a. Leaving aside the difference in price, which of the two cigarettes do you like better?

	<u>a.</u>		<u>d.</u>	
Recessed	_____ 18-1 (Ask b)		_____ 18-5 (Skip to 32)	
Flush	_____ 2 (Skip to 31)		_____ 6 (Ask e)	
No difference	_____ 3 (Skip to d)		XXX	(Skip to 32)
Don't know	_____ 4		_____ 8	

b. Would you say you liked the ones with the recessed tips a lot better or only a little better than others?

Lot better _____ 19-1
Little better _____ 2
Don't know _____ 3

c. Why did you like them better?

21-

Don't know _____ 21-Y

d. Now considering everything, taste, price, package and the filter, which do you think you would be most apt to buy?
(RECORD ABOVE)

e. Why would you be more apt to buy the ones with the flush tips instead of the others?

22- } (Skip to 32)
23- }

Don't know _____ 23-Y

QUESTION 30 OMITTED ON THIS FORM.

31a. Would you say you like the ones with the flush tips a lot better or only a little better than others?

Lot better _____ 19-1
Little better _____ 2
Don't know _____ 3

b. Why do you like them better?

20-

21-

Don't know _____ 21-Y

1001751848

ASK EVERYONE

32a. How did they (the ones you would smoke) compare to your regular brand? Would you say you liked them a lot better than your regular brand, only a little better, about the same, not quite as well or not nearly as well as your regular brand?

Lot better _____ 24-1
 Little better _____ 2 (Ask b)
 About the same _____ 3
 Not quite as well _____ 4 (Skip to 35)
 Not nearly as well _____ 5
 Don't know _____ 6 (Ask b)

b. If they were on sale in the stores, do you think you would switch to them or would you continue to smoke your present regular brand?

Switch to Parliament _____ 25-1
 Continue with present _____ 2
 Don't know _____ 3

QUESTIONS 33, 34 OMITTED ON THIS FORM

35. What things, if any, don't you particularly like about these new Parliaments (the ones you would smoke)?

28-

29-

Don't know _____ 29-Y

1001751849

36a. Here is a card with a list of words and phrases on it. Which of these words or phrases would you use to describe the ones with recessed tips? Any others? (HAND RESPONDENT YELLOW CARD)

	a. Recessed	b. Flush
1. Tastes like a real cigarette	30-1	32-1
2. Man's cigarette	2	2
3. The cleanest smoke	3	3
4. High class	4	4
5. Snobbish	5	5
6. Poorly made	6	6
7. Too expensive	7	7
8. Good value for money	8	8
9. Hard to draw on	9	9
10. Good flavor	0	0
11. Not enough taste	X	X
12. More attractive tip	Y	Y
13. Too strong	31-1	33-1
14. Superior quality	2	2
15. Odd or peculiar taste	3	3
16. Mild	4	4
17. Up-to-date	5	5
18. Distinctive	6	6
19. Satisfying	7	7
20. Easy to draw on	8	8
21. Popular with women	9	9
22. For me	0	0
23. Not for me	X	X
None or don't know	Y	Y

b. How about the ones with flush tips? Which words or phrases would you use to describe them? (RECORD ABOVE) Any others?

37a. Which of the two types of new Parliaments did you think was better as far as taste or flavor is concerned?

Recessed 34-1 } (Ask b)
Flush 2 }

No difference or don't know 3 (Skip to 39)

b. Why do you think that one has the better taste or flavor?

35-

36-

Don't know 36-Y

QUESTION 38 OMITTED ON THIS FORM!

39a. Which type of cigarette package do you like best—this kind of a box, the kind of box that the usual Parliaments come in, or the soft package that most cigarettes come in?

This box 40-1 }
Parliament box 2 } (Ask b)
Soft package 3 }
Don't know 4 (Skip to 41)

b. Why do you like that kind better?

41-

42-

Don't know 42-Y

QUESTION 40 OMITTED ON THIS FORM.

41a. As far as the filters themselves were concerned, which did you prefer, the recessed filters or the flush filters?

Recessed 46-1 } (Ask b)
Flush 2 } (Skip to c)
Don't know 3 (Skip to 42)

b. Why do you like recessed filters better?

47-

48-

(Skip to 42)

Don't know 48-Y

c. Why don't you like recessed filter tips as well?

49-

50-

Don't know 50-Y

1001751850

42a. How about the length of the cigarettes? Did you notice any difference between the length of these cigarettes and the ones you usually smoke?

Yes _____ 51-1 (Ask b)
 No _____ 2
 Don't know _____ 3 (Skip to 43)

b. Which did you prefer as far as length goes?

Usual _____ 51-4
 Test _____ 5
 Don't know _____ 6

43. Would you be inclined to recommend the new Parliaments to a friend? (If "yes") Which ones?

Yes:

Recessed _____ 52-1

Flush _____ 2

Either or both _____ 3

No _____ 4

Don't know _____ 5

1001751851